Unlock the Value of Your Practice

Join the Nation’s Largest Dermatology Practice

Advanced Dermatology
and Cosmetic Surgery

AdvancedDerm.com
Consider the challenges you face today. If you're looking to address them in ways that move your career and practice forward, here's how becoming a part of ADCS – an exciting, growing organization – can help you.

**Retain Clinical Freedom**
Realize the equity value you’ve created in your practice... and enjoy the freedom to continue providing your excellent clinical standard of care.

**Monetize Your Practice**
Whether you want to own, sell or retire from an existing practice, we can offer you liquidity while helping you maintain your independence:
- Continue receiving your pro rata share of profits and cash flow distributions
- Transition your patients to other high-quality providers when you retire

**Enjoy More Time Focusing on Patient Care**
ADCS delivers superior patient results and an excellent, personalized patient experience, with a full suite of services including:

- The latest diagnostic and treatment options in medical, surgical and cosmetic dermatology
- Innovative research to bring ‘what’s next’ to life today
- Augmented care through the use of non-physician providers
Thrive with ADCS

Enjoy these and other clinical and financial advantages associated with group affiliation:

◆ Compensation plans that reward you for your direct productivity and that of your non-physician providers
◆ Group power: leverage the power of ADCS’ group benefits plan covering hundreds of employees.
◆ Potential higher insurance reimbursements (negotiated under the umbrella of the ADCS Insurance Department)
◆ Capital to fund and grow your practice (new offices, providers, and equipment)
◆ Professional development through continuing education allowance and in-house training seminars
◆ Mentorship (as needed) from regional clinical directors
◆ Peer support: share best practices with ADCS’ communal network of hundreds of experienced doctors and specialists
◆ Medical Leadership Committee to set and maintain the highest clinical standards
◆ Continuous marketing campaigns to drive patients and awareness
◆ Cutting-edge technology and IT department support

“ADCS handles all of the business aspects of running a medical practice, allowing my full attention to be given to my patients.”

– Dr. Christine Moorhead
ADCS was founded by Dr. Matt L. Leavitt in 1989. Upon completing his Dermatology Residency, he established a solo practice in Orlando. Within a few months, Dr. Leavitt had established three small part-time offices, which formed the foundation of today’s ADCS.

Now with more than 150 offices nationwide, ADCS is the largest owner-operator of dermatology practices in the U.S. Our world-class clinical research division provides support for some of the latest clinical drug and device trials for FDA approval.

We specialize in medical, surgical and cosmetic dermatology for conditions of the skin, hair and nails. We also specialize in skin cancer prevention, diagnosis and treatment, facial and full-body plastic surgery and non-surgical cosmetic dermatology procedures.

The ADCS medical team is comprised of over 300 Board-Certified Dermatologists, Board-Certified Plastic Surgeons, Fellowship-Trained Mohs Surgeons, Mid-Level Providers and Aestheticians. Our licensed aestheticians offer skin care products and services, perfectly complementing the procedures ADCS physicians provide.

Key members of the ADCS team include:
From general dermatology to cosmetic enhancement, ADCS meets the varied skin care needs of its patients across the nation.

More Than 150 Offices Nationwide

- Arizona
- California
- Colorado
- Florida
- Georgia
- Maryland
- Michigan
- Nevada
- Ohio
- Pennsylvania
- South Carolina
- Texas
- Virginia
- Wyoming
A Smooth Transition is Our Goal

INTRODUCTORY CALL
Discuss your practice, reasons for selling and what you’d like to do after the deal closes.

SIGN MUTUAL CONFIDENTIALITY AGREEMENTS
Share your practice’s financial information

PRELIMINARY DUE DILIGENCE PHASE
Discuss financial information with ADCS in detail. Learn more about ADCS, the acquisition process and its clinical philosophies.

SIGN LETTER OF INTENT (LOI)
Letter of Intent confirms the mutual interest of the parties in the sale of your practice and outlines the preliminary details and expected selling price.

FINAL DUE DILIGENCE / MEET WITH ADCS REGIONAL LEADERSHIP
Discuss the integration process and meet further with the Clinical Director to discuss your practice and protocols.

FINALIZE TERMS
Complete final deal documents and other necessary paperwork.

CLOSE THE DEAL
Receive payment for your practice, with ADCS taking over integration and operations. Your clinical office team remains an integral part of the practice.
Frequently Asked Questions

Q: Will my staff be retained?
Usually your staff will be a part of the ADCS Team. Your staff will then be eligible for the full complement of benefits offered by ADCS.

Q: Can I still refer to the Mohs Specialist that I currently refer to?
As part of our network, the Dermatologist and Specialty Providers work together to support each other and keep all dermatology procedures within ADCS network. It is our goal to serve the patient in the best and most efficient way possible. If you and your regional clinical director determine that in-house specialty does not work for a specific patient, then the case will be referred elsewhere.

Q: Will I continue to work if I sell my practice?
Yes, we want you to stay. As the practice continues to grow, we would like for you to mentor an associate that we would add to your practice. We look for at least a three-year commitment and are happy for you to stay longer.

Q: Will you put an ADCS sign on my building?
Yes. As part of the ADCS network, you will share in the strong national brand and centralized scheduling that will be directing patients to your office. Your name will be included along with our own on the door. Going forward, we will be partners working towards meeting the needs of our patients.

Q: Will the company tell me how to practice dermatology?
No. All of our dermatologists maintain clinical control over patient care and treatment. We do, however, expect each dermatologist to follow the standard of care for the medical community.
For additional information, please contact:

Justin Kuperberg
Vice President of Business Development & Acquisitions
Office: (407) 875-2080 ext. 1250
Cell: (407) 923-1053
Fax: (407) 264-8145
Email: Justin@Leavittmgt.com

Alternatively, you may contact:
Paul Tuffy
Director of Business Development & Acquisitions
Cell: (678) 551-3731
Email: Ptuffy@leavittmgt.com

Advanced Dermatology & Cosmetic Surgery
151 Southhall Lane Suite 300
Maitland, Florida 32751
www.AdvancedDerm.com